
creative activities of the

DISCOVERY: For purposes of this plan, the term *Discovery* will be used to encompass grant and contract proposals and awards, basic and translational research, scholarly works including publications, books and reports and creative works and productions for all USA Academic and Health Research and Delivery units.

ORED STRATEGY FOR ADVANCING THE USA DISCOVERY GOAL:

1. Provide client-oriented service and support for research, discovery and creative activities.
2. Strategically position USA to become a Carnegie Very High (RU/VH) volume Research University and align policies and procedures to support this strategic direction.
3. Provide the support and infrastructure that will encourage collaborations between individuals and units on campus and externally.
4. Enhance the USA entrepreneurial culture by providing support and infrastructure that will incentivize development of new technology and create regional and national economic impact.

ORED CORE PHILOSOPHY:

ORED is a service-centered organization. We collaborate with campus leadership, administrators and sponsors to facilitate faculty and student discovery and entrepreneurship activities.

ORED believes that the administrative systems and the support we offer campus, our community and our sponsors must add value to the research, scholarly and creative activities of our faculty and ultimately advance knowledge and create international impact.

ORED promotes and supports the synergy and balance between the academic and discovery mission of the campus.

KEY STRATEGIC OBJECTIVES:

- I. Increase the opportunity and success for USA faculty, post-doctoral fellows and students in seeking and carrying out transformative Research, Discovery and Creative Activities.**
- II. Advance entrepreneurial activities that support the development of new technologies.**
- III. Increase the economic and societal impact of discovery produced by USA and USA faculty, post-doctoral fellows and students on the Gulf Coast region, nationally and internationally.**

KEY STRATEGIC OBJECTIVE I. Increase the opportunity and success for USA faculty, post-doctoral fellows and students in carrying out transformative Research, Discovery and Creative Activities.

Objectives:

- a. Ensure that USA is positioned to maintain the Carnegie (RU/H) High volume Research classification.
- b. Ensure that USA is strategically investing in the Discovery goals of the colleges, schools and faculty.
- c. Create an environment that values success, and rewards research excellence and collaboration.
- d. Ensure that the teaching and discovery missions of the University are balanced and integrated.
- e. Ensure the faculty has access to timely information and access to funding opportunities with federal, not for profit and industry sponsors and collaborators.
- f. Grow the reputation and visibility of South Alabama as a comprehensive research university,
- g. Leverage current campus expertise to respond to regional, national and international needs.
- h. Increase the number of grant and contract proposals especially large and/or interdisciplinary grant and contract proposals and awards.
- i. Increase the volume of intra and inter-institutional research and scholarly proposals and awards.
- j. Expand awareness of opportunities for undergraduate and graduate students to be actively involved in the Discovery process.

- l. Review all relevant South Alabama policies and procedures and revise as necessary.
- m. Create an expectation for externally funded research across all colleges, academic units and departments.
- o. Begin campus-wide discussion with faculty, chairs and deans on F&A distribution, reward structures and teaching loads.
- p. Develop consistent policies and procedures to attract and support non-tenure track research faculty.
- q. Review current support for mentorship of junior faculty to enhance their research skills and competitiveness.
- r. Review policies and procedures relating to compensation and career paths for faculty who are funded from external grants and contracts.
- s. Seek additional support for areas where USA has core competencies and breadth of expertise.
- t. Identify new strategies, such as Capstone courses, to involve undergraduate students in the discovery process.

Strategic Scorecard and Assessment

- a. USA maintains RU/H classification.
- b. Completion of a Gap Analysis within 12 months for maintaining RU/H classification and presentation of Plan to USA Leadership.
- c. Number of new grant proposals increases 5% annually.
- f. The number of awards and success rate increases by 5% annually.
- g. Number of large/interdisciplinary proposals increases by 25%.
- h. Four new intra-university collaborations are established annually.
- i. Five new Master Agreements and /or Affiliation agreements created annually.
- j. Three intra-university networking opportunities are offered annually.
- k. The number of graduate and undergraduate students involved in research increased 10% annually.
- l. The Sponsored Projects Administration Office is re-organized to increase faculty support.
- m. The Sponsored Projects Administration establishes and continuous process improvement team.
- n. A new faculty Incentive program

Activities:


- a. The Marketing and Licensing Associate and the Melton Center team will meet with campus groups and with individual faculty to provide information on protecting their intellectual property, explain the disclosure process and assist in developing the patent disclosures.
- b. The IPM Office will assume responsibility for creation and filing of Provisional Patent applications.
- c. The Intellectual Property Management Office will encourage, when appropriate, the filing or other protection of USA developed intellectual property. The IPM will carry out a thorough assessment of the filing application prior to official patent filing.
- d. Seek a consistent, on-going source of funding for the Student Hatchery and
- e. The Vice President for Research and Economic Development and Assistant Vice President will establish a formal affiliation with the Melton Center for Entrepreneurship and service on Boards and committees.
- f. Develop a formal mentorship program to assist graduate and undergraduate students to further develop ideas for new technologies and techniques.
- g. Increase the USA engagement with industry and establish new public ± private research partnerships.

Strategic Scorecard and Assessment:

- a. Participate in submission on 2 SBIR/STTR or other small business related proposals annually.
- b. Increase the number of IP disclosures by 10% annually.
- c. Increase the number provisional patents filed by 15% annually.
- d. Decrease the cost of submitting each provisional patent by 80%.
- e. File two (2) patents annually.
- f. Decrease the time to final filing individual patents by 10%.
- g. Create a formal affiliation letter with the Melton Center in FY 2013.
- h. Provide \$5,000.00 annually for the Student Hatchery.
- i. Formalize 2 new public private partnerships annually.

KEY STRATEGIC OBJECTIVE 3: Increase the economic and societal impact of discovery produced by USA and USA faculty, post-doctoral fellows and students on the Gulf Coast region, nationally and internationally.

Objectives:

- a. Create a forum and assessment process for ensuring that the USA curriculum and research expertise are aligned with local business and industry requirements.
- b. Increase support for faculty and student involvement with SBIR and STTR proposals.
- c.  international business and industry.
- d. Improve the efficiency and cost effectiveness of the Research Park operations
- e. Create a USA Incubator for spinning out South Alabama technologies.
- f. Spin \pm in and Spin \pm out new business from South Alabama technologies.
- g.

- d. Restructure the Technology and Research Park operations to more efficiently respond to the needs of the Research Park tenants.
- e. The Marketing and Licensing Associate, along with the Assistant Vice President and the Associate Director of the IPM Office, will work with faculty inventors to assist in creating new companies based upon faculty developed technologies.
- f. Work with UCAR to involve local business and industry in supporting student researchers.
- g. The Vice President and other faculty and administration will reach out to universities, organizations and industry to provide opportunities for collaboration for university faculty.
- h. Create a business plan for the development and operations of the USA Incubator.
- i. Actively participate in local, statewide and regional economic development organizations and activities.
- j. Seek external federal, not for profit, and private funds that will support the advancement of STEM education in the school system.
- k. Collaborate with training programs such as AIDT and industry sectors to enhance workforce development in the Gulf Coast region,
- l. Partner with regional organizations in support of the arts and humanities.

Scorecard and Assessment:

- a. Submission of two SBIR/STTR or related proposals annually.
- b. Increase the volume of sponsored research agreements with industry by 20% annually.
- c. Re-direct a portion of funding for the Park operations vendor to provide support internally.
- d. Create 1 to 2 new start-up companies annually from university developed technologies.
- e. Establish 2 new industry collaborations annually that result in development or expansion of industry technologies or techniques.
- f. The business plan for the incubator is developed and approved. Implementation should occur in FY 2014.

NOTE: Each of the units within the Office of Research and Economic Development are developing a strategic plan that reflects the three Key Strategic Objectives.

I. Increase the opportunity and success for USA faculty, post-doctoral fellows and students in seeking and carrying out transformative Research, Discovery and Creative Activities

ORED Development and Learning Office
Sponsored Projects Administration
Office of Compliance

II. Advance the development of new technologies by creating a supportive infrastructure for entrepreneurial activities.

Center for Commercialization and Industry Collaboration

III. Increase the economic and societal impact of discovery produced by USA and USA faculty, post-doctoral fellows and students on the Gulf

Research and Technology Corporation